

55 East Jackson Boulevard
Chicago, IL 60604-4187

8 Nelson Street West, Suite 305
Brampton, Ontario L6X 4J2

Toll Free 877/402-6601
Toll Free Fax 877/402-6606

Telephone 905/866-5200
Toll Free 800/387-2498
Fax 905/459-7905

www.hubinternational.com

Dear Scott,

I wanted to take this time to thank you and your team in delivering an outstanding training program for my team. I have included below a short testimonial. Please feel free to use me as a reference for your program. I think all teams would be much higher performing if they utilized your services.

HUB International recently engaged Summit Training to facilitate a leadership and sales training session for our HUB Academy New Producer Program. This program is geared toward the development of new sales professionals within our organization. Summit Training made this segment of our program the most memorable. Summit created an environment where every attendee not only learned what can be done when you work as a team, but also experienced how much potential we have when we challenge ourselves and dare to move outside of our box. As you can imagine, studying technical insurance topics for several weeks can be somewhat dull, but because of the Summit session our participants went back to their branch offices highly energized and eager to apply the technical skills that they learned.

We look forward to working with Summit in the future.

Sincerely,

Julie A. Zimmer
Director of Special Projects
HUB International Limited
312-279-4891
Jzimmer@HUBInternational.com